
The Art of Consultation

Those charged with responsibility to find concrete solutions to deeply challenging problems and manifest complexities found in their wake will find concepts and principles associated with consultation extremely useful.



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PRINCIPLES & ACTIONS

1. • Fortright discussion takes place in an environment free from fear of intimidation, where discord is accepted but hostility is not.
2. • Each person is encouraged to put forth their argument and express their opinion objectively and with absolute freedom.
3. • Once an idea is presented it is immediately dispossessed of ownership, a potentially mind-blowing and ego-deflating concept.
4. • Opposition is natural and should be expected, but the one opposed must not allow personal sensitivities to hinder the consultative process because viable solutions can not be found unless and until all matters are fully disclosed, dissected, discussed, and reconstituted based on the evidence provided.

In this way channels are opened for quality decisions to be made.

The knowledge explosion and subsequent advances made in technology have enhanced modes of travel and vastly improved communication systems. An overwhelming flow of information as a result of these advances has brought into being what some refer to as the “Age of Specialization”.

So vast is this knowledge that it is beyond the capacity of any single individual to comprehend, thus, bringing about the need for trained specialists from increasingly diverse disciplines. Bearing this in mind and understanding the needs of the current age, quality results in solving complex problems can best be acquired utilizing concerted ‘Principles & Actions’ inherent to the consultative process, and within which freedom and full expression of ideas by respondents from a variety of disciplines can progress unimpeded.

Prallagon uses consultation as an effective, innovative and holistic approach to problem solving. It’s a viable tool that addresses problems at their core and helps to ensure that quality decisions are forthcoming.

